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# Thrive and Excel in the New World of Work!

We are in a brawl with few rules, where the fast, flexible, and agile will eat and spit out the slow, over-thinking, and complacent. In the past, change was episodic, transient, and gradual; now, change is constant as business, technology, and society itself continue to evolve at an ever more rapid pace. Individuals, teams, and organizations that fail to adapt will find themselves vulnerable, uncomfortable, and at the mercy of other people, events, or the competition.

Accountability is the catalyst to accelerated change, robust employee engagement, intensified ownership, relentless perseverance, impeccable alignment, and it propels individuals, teams, and organizations to intoxicating heights of achievement and success.

Accountability crumbles silos, boosts teamwork and collaboration, strengthens camaraderie, creativity, resiliency, agility, trust, and communication.

Accountability continues to be a topic high on the list of interest of executives and organizational leaders. What we find more interesting is that accountability is just as high on the list of what employees want from their peers. Everyone wants more!

There are myriad reasons individuals, teams, and organizations crave more accountability. Some that are listed below may strike close to home. What would you add to the list?

Increased Competition

New Technologies

Pressure to Innovate

Globalization

Economic Downturns

Nonstop Change

Regulation/Legislation

Brand/Reputation Management

Destructive Competition

Commoditization

Increased Shareholder Demand

Shrinking Margins

Talent Wars

Penetrating New Markets

Doing More with Less

Disruption

Political Uncertainty

Sea of Sameness (Differentiate)

With the world coming at you fast and furious every day, it is easy to feel like you have lost control of your life, your team, or your organization. By choosing to **take** and **lead** accountability, you reclaim control and are able to

Accountability is a current that feeds into the slipstream of success. Your performance, your decisions, and your results are all within your control; when you operate from that premise, magic happens. You deliver like never before because you are personally invested in the outcome.

The white waters of change are unnerving for many. But the fact is they will only become more turbulent. For organizations and employees who are unprepared, the future will be devastating.

The need for increased levels of personal and organizational accountability has never been higher. And that need will expand daily.

Consider:

1. There are companies and entrepreneurs at this moment looking to reinvent the way your business is done. How many bookstores were wiped out because of Amazon.com? What happened to Kodak? Blockbuster? Sears? Woolworth's? Nokia? Rest assured there are some college students ensconced in a dorm room somewhere about to revolutionize your industry.
2. How many jobs have been expunged, teams eliminated, and firms driven to extinction due to ERP, SAP, the Internet, or White-Collar Robots (EX: Cash Machines). Blue-collar robots came and triumphed. Are you, your team, and your company confident that the value you exhibit outweighs these options? What are you doing to take accountability for your future success?
3. MIT's No. 1 computer guru, Michael Dertuzos, said not long ago that India could easily boost its GDP by a *trillion* dollars in the next few years. How? By performing "backroom" white-collar tasks for Western companies. He estimated that fifty million (white-collar) jobs could be sucked from the West and transplanted to India, at less than half the cost. What are you doing to take accountability to make certain one of those jobs is not yours in the future?
4. It took thirty-eight years for the radio to get to fifty million users. The Internet got there in four years. Change is coming at us faster than ever before. There is no time to rest on our success. Success often leads to complacency, and complacency kills. What is your plan to take accountability to keep up with the pace of change?
5. In his book, *Change or Die: The Three Keys to Change at Work and in Life*, Alan Deutschman, cites that only one in nine people will make lifestyle changes (diet, exercise, etc.) after they are told they could prolong their life, restore their health, and even reverse diabetes, hypertension and heart disease. Even when people know that these relatively simple changes can potentially save their lives, 90 percent choose to not take accountability to do so. Imagine the gargantuan task leaders face in order to create heightened levels of personal accountability for organizational objectives when only 10 percent of people will make simple changes to save their own lives.
6. Every job being performed by white-collar workers employed in any

can be hired as a consultant to do the same work, probably with higher quality, and at a lower cost. How are you, or your team taking accountability to make sure you or your department survives in the new world of work?

- 7 Whether individually, as a team, or organizationally if you cannot answer these three questions in a compelling manner, you are in trouble: What is the overt benefit I/we offer? What reasons can I/we point to as to why anyone should believe I/we are the best option? How am I, or are we, dramatically different from all other options?

Individuals, teams, and organizations that are mired in the blame-game, self-pity, excuse-making, cynicism, and apathy, and that lack alignment and ownership to achieve what matters most, are in jeopardy. When you relinquish accountability, you place your future in the hands of fate. It is only by taking accountability and ownership for our circumstances that we can achieve what matters most. Today is the day to start owning your situation and take control—to orchestrate and realize the future you want.

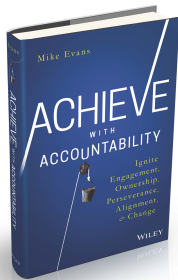
Those who will survive and thrive in this new world of work are individuals, teams, and organizations that can maintain high levels of accountability and remain focused on must-achieve desired results.

To take and lead accountability? If not you, who?

**You can learn more about how Mike Evans can help your organization here** (<http://www.realmikeevams.com>), and you can purchase *Achieve With Accountability: Ignite Engagement, Ownership, Perseverance, Alignment and Change* here. <https://www.amazon.com/dp/1119314089>

## About The Speaker/Author:

Mike Evans is a best-selling author/speaker and Managing Partner of QuestMark, and has developed a unique perspective from 20+ years of working alongside a star studded list of world-renowned thought leaders, including: Dr. John Kotter, Dr. Stephen Covey, Tom Peters, Jim Kouzes, Hyrum Smith, Steve Farber and Chris McChesney. Mike served in executive leadership and consulting roles with Kotter International, FranklinCovey, and Tom Peters Company.



In addition to being a leading authority on *Unleashing Personal and Organizational Accountability*, clients rely upon Mike's solutions to; **Accelerate Change, Shape Their Optimal Culture, Flawlessly Execute Key Strategies, Ignite Leadership Capacity at all Levels, Amplify Employee Engagement, Thrive and Excel in the Age of Disruption, Embrace The Role of CEO of Your Life, Career and Destiny, and Cultivate Peak Performance.**

31 of Fortune 50 are clients. Mike works with organizations around the globe and in virtually every arena, from the tech sector to financial services, manufacturing, health care, hospitality, entertainment, retail, and the US Government. Clients include: Intel, Capital One, Apple, Caterpillar, PNC Bank, Cargill, Pfizer, General Mills, H&R Block, The United States Navy, John Deere, Fidelity Investments, Monsanto, Google, US Steel, Johnson & Johnson, Symantec, Cigna Corporation, US Department of Commerce, BNY Mellon, Oracle, Astra Zeneca, Baxter International Inc., Shell Oil, McAfee, American Airlines, DuPont USA, and NASA.